

REP: TEL# 703 528 7800 FAX# 703 528 7880  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM REP OCT1/12 16.34  
\*\*\*CHANGES\*\*\* \*\* WFTV-TV \*\*\*

ADV #	ADV. NAME	POLI/RPOF 3 PACK//R/STR/EL	REP. #	OFF. #	6556	SALESMAN #
AGY #	AGY. NAME	SRH MEDIA, INC.	BUYER NAME	STEVE	HAZELTON	

BUYER NAME	<u>STEVE HAZELTON</u>
SALES PRSN	<u>WA- JOE KNAUER</u>

SALES PRSN WA- JOE KNAUER

ORDER # \_\_\_\_\_ CONTRACT # 6353253 CLASS: NATL. LOCAL REGIONAL

PRDCT	RPOF-PENA, SANTI, SMIT	EST #	COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT9/12 NOV5/12 WK-4

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE OCT1/12 16.34

REP: TO LENA  
FR JULIE  
OK'D M1-3  
TTLS RTS  
PLS CFM, THX 10/1

STA:

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
RPOF 3 PAC— PENA, SANTIAGO, SMITH

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
4	S		1100P-1130P	30		\$2,000.00	10/9	10/14	0		TU-TH,SU	0
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												
10	A		1100P-1135P	30		\$2,000.00	10/9	10/14	4		TU-TH,SU	4
PROGRAM : NEWS												
ORD COM1 : TP NEWS												
THIS IS A MAKE-GOOD FOR OCT9 ON LINE-4 FOR 4 SPOTS/WK												
5	ES		1100P-1130P	30		\$2,000.00	10/15	10/21	0		M-TH,SU	0
5	ES		1100P-1130P	30		\$2,000.00	10/22	11/4	5		M-TH,SU	10
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
11	A		1100P-1135P	30		\$2,000.00	10/15	10/21	5		M-TH,SU	5
PROGRAM : NEWS												
ORD COM1: TP NEWS												
THIS IS A MAKE-GOOD FOR OCT15 ON LINE-5 FOR 5 SPOTS/WK												
6	S		1100P-1130P	30		\$2,000.00	11/5	11/5	0		MON	0
PROGRAM : NEWS												
12	A		1100P-1135P	30		\$2,000.00	11/5	11/5	1		MON	1
PROGRAM : NEWS												
ORD COM1: TP NEWS												
THIS IS A MAKE-GOOD FOR NOV5 ON LINE-6 FOR 1 SPOT/WK												
STATION MAKEGOOD OFFERS:												
M1	OK'D		BUY#4			MISSED: TU-TH, SU/1100P-1130P	OCT9 (4/WK)		30S	\$2,000.00	(SEP27/12)	
						OFFER: TU-TH, SU/1100P-1135P	OCT9 (4/WK)		30S	\$2,000.00	PLS ADVISE.	
						CMT: TP NEWS						
M2	OK'D		BUY#5			MISSED: M-TH, SU/1100P-1130P	OCT15 (5/WK)		30S	\$2,000.00	(SEP27/12)	
						OFFER: M-TH, SU/1100P-1135P	OCT15 (5/WK)		30S	\$2,000.00	PLS ADVISE.	
						CMT: TP NEWS						
M3	OK'D		BUY#6			MISSED: MON/1100P-1130P	NOV5		30S	\$2,000.00	(SEP27/12)	
						OFFER: MON/1100P-1135P	NOV5		30S	\$2,000.00	PLS ADVISE.	
						CMT: TP NEWS						
OCT/12			98000.00			NOV/12						
CONTRACT TOTAL												140000.00
TOTAL SPOTS												60

MARKET TOTALS \$140,000      WFTV 100% WKMG 0%      WESH 0%      WOFL 0%      WKCF 0%      WRBW 0%      CABL 0%

WOPX 0%      WRDQ 0%      EFTV 0%

SVC- NSI

DEMOS- RA35+\*

MOD CODE    A-ADD    B-BUY TYPE    C-CANCELLED    DE-DELETE    E-EFF DATES    L-LENGTH    M-MAKEGOOD    N-PROGRAM NAME

P-CLASS, PLAN, SECT    Q-PAID PGM    R-RATE    S-SPOTS PER WEEK    T-TIME    X-LATE    Y-DAYS    Z-COMMENTS    \*-MULTIPLE